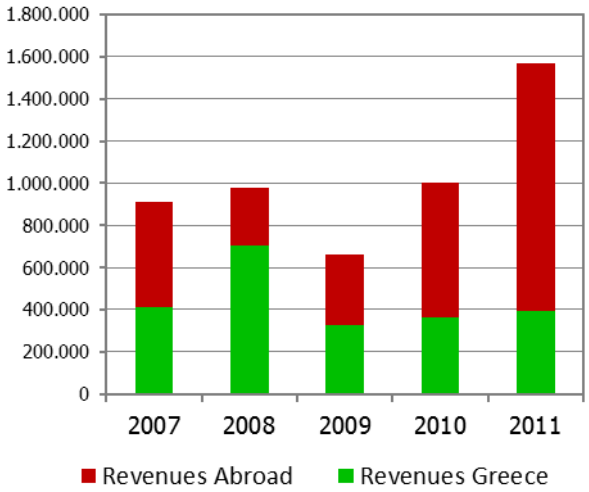
Website:	http://www.mytilineos.gr
Bloomberg code:	MYTIL:GA
Reuters code:	MYTr.AT
ISIN code:	GRS393503008

COMPANY PROFILE

MYTILINEOS Group was established in 1990 and evolved from a family metallurgy business, founded back in 1908, to one of the leading Industrial business Groups in Greece.
With more than 2.500 employees and a turnover that surpassed the €1.5 billion for 2011, the Group is an eminent European business Group in the sectors of Energy, Metallurgy and Construction, listed on the Athens Stock Exchange since 1995 and its share included as a constituent of the FTSE-20 large-capitalisation index.
In regards to the Construction sector, METKA S.A. is the spearhead of the Group's activity, constituting Greece's top EPC (Engineering – Procurement – Construction) Contractor, undertaking implementation of turn-key projects, and, most importantly, a competitive international player in the construction of large scale energy projects.
In the Metallurgy sector, with ALUMINIUM S.A., the Group operates the largest vertically integrated aluminium and alumina produced in the EU, along with DELPHI – DISTOMON, the second largest beauxite producer in Greece and in Europe, also a subsidiary of MYTILINEOS Group.
As far as the energy domain is concerned, in the last ten years, MYTILINEOS Group has evolved in the dominant independent energy producer in Greece, with a unique portfolio of energy assets of PROTERGIA S.A., M&M GAS S.A. and KORINTHOS POWER S.A.

REVENUES ANALYSIS (in € 000)



Revenue analysis indicates that 75% of the Consolidated Turnover refers to exports (mainly to EU countries and Turkey).

KEY INVESTMENT HIGHLIGHTS

The MYTILINEOS Group is steadily focused on creating value over time for its shareholders and for society-at-large. Consistent in its social role, the Group actively supports major educational initiatives and cultural projects, provides assistance to important social issues and promotes initiatives regarding the development

of local infrastructure. The Group's core priority and strategic choice is responsible growth coupled with the harmonious co-existence of corporate activities with the social and natural environment.

OVERVIEW - TRADING DATA (data of period 01/01 - 22/11/2012)			
Symbol:			MYTIL
Oasis Market:			MAIN MARKET
Market Cap (Mil. €): (22 Nov. 2012)			433
Shares Outstanding (Mil. €): (22 Nov. 2012)			117
Average Spread (%):			0,50%
Market Liquidity (%):			43,587%
Trading volume (no of shares):			73.728.407
Value of transactions (€):			201.400.362
Days to trade (1% of outstanding amount):			3,5
Turnover Velocity (Weighted):			88,559%
Historic Volatility	**30 days**	**60 days**	**90 days**
(annualised %)	70,70%	68,98%	64,93%

GROUP STRUCTURE

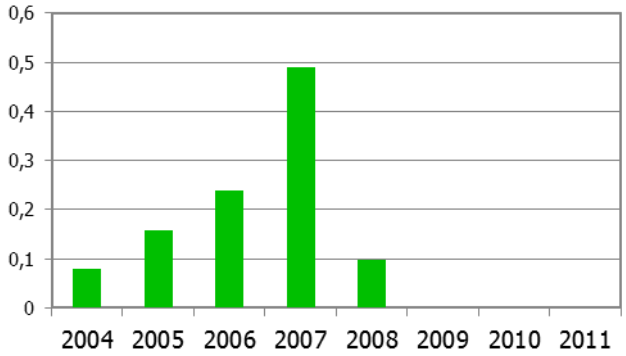
MYTILINEOS HOLDINGS S.A.

ALOUMINION S.A. Greece	100%
METKA S.A.	56.19%
PROTERGIA S.A.	100%
SERVISTEEL	56.18%
E.K.M.E. S.A.	2.48%
ELEMKA S.A.	46.92%
BRIDGE ACCESSORIES & CONSTRUCTION SYSTEMS S.A.	35.19%
ENERGY CONSTRUCTION DEVELOPMENT WESTERN GREECE S.A.	56.19%
DELFI DISTOMON A.M.E.	100%
RENEWABLE SOURCES OF KARYSTIA S.A.	100%
DEFENSE MATERIAL INDUSTRY S.A.-MYTILINEOS AND Co	100%
INDUSTRIAL RESEARCH PROGRAMS "BEAT"	35% (Equity)
GENIKI VIOMICHANIKI	100%
THORIKI S.A.I.C.	100%
THERMOREMA S.A.	40% (Equity)
DELTA ENERGY S.A.	90%
FOIVOS ENERGY S.A.	90%
YDROXOOS S.A.	90%
PEPONIAS S.A.	67.20%
FTHIOTIKI ENERGY S.A.	31.5% (Equity)
YDRIA ENERGY S.A.	89.1%
EN.DY. S.A.	90%
FOTINOS TILEMAXOS S.A.	90%
THESSALIKI ENERGY S.A.	90%
IONIA ENERGY S.A.	49% (Equity)
ELECTRONWATT S.A.	10% (Equity)
BUSINESS ENERGY S.A.	49% (Equity)
PROTERGIA S.A.	100%
NORTH AEGEAN RENEWABLES	100%
MYTILINEOS HELLENIC WIND POWER S.A.	80%

AIOLIKI ANDROU TSIROVLIDI S.A.	80.2%
AIOLIKI NEAPOLEOS S.A.	80.2%
AIOLIKI EVOIAS PIRGOS S.A.	80.2%
AIOLIKI EVOIAS POUNTA S.A.	80.2%
AIOLIKI EVOIAS HELONA S.A.	80.2%
AIOLIKI ANDROU RAHI XIROKABI S.A.	80.2%
AIOLIKI PLATANOU S.A.	80.2%
AIOLIKI SAMOTHRAKIS S.A.	80.2%
AIOLIKI EVOIAS DIAKOFTIS S.A.	80.2%
AIOLIKI SIDIROKASTROU S.A.	80.2%
HELLENIC SOLAR S.A.	100%
SPIDER S.A.	100%
GREENENERGY A.E.	80%
BUSINESS ENERGY TPOIZINIA	49% (Equity)
MOVAL S.A.	100%
ARGYRITIS GEA S.A. Greece	100%
ANEMOSTRATA RENEWABLE ENERGY SOURCES S.A.	20%
ANEMODRASI RENEWABLE ENERGY SOURCES S.A.	100%
ANEMORAHI RENEWABLE ENERGY SOURCES S.A.	100%
ANEMOSKALA RENEWABLE ENERGY SOURCES S.A	20%
KATAVATIS RENEWABLE ENERGY SOURCES S.A.	100%
HORTEROU S.A.	100%
KISSAVOS DROSERI RAHI S.A.	100%
KISSAVOS PLAKA TRANI S.A.	100%
KISSAVOS FOTINI S.A.	100%
AETOVOUNI S.A.	100%
LOGGARIA S.A.	100%
KILKIS PALEON TRIETHNES S.A.	100%
ANEMOROE S.A.	100%
FERRITIS S.A.	100%
VYRILLOS S.A.	100%
OSTENITIS S.A.	100%
KORINTHOS POWER S.A.	65%
IKAROS ANEMOS S.A.	100%
KERASOUDA S.A.	100%
ARGOSTYLIA AIOLOS S.A.	20%
M & M GAS Co S.A.	50%
DESFINA SHIPPING COMPANY RDA TRADING Guernsey Islands	100%
MYVEKT INTERNATIONAL SKOPJE FYROM	95.01%
MYTILINEOS FINANCIAL PARTNERS S.A.*	100%
MYTILINEOS FINANCE S.A.	100%
RODAX ROMANIA SRL, Bucharest Romania	46.87%
METKA BRAZI SRL	99.97%
SOMETRA S.A.	99.97%
DELTA PROJECT CONSTRUCT SRL	99.97%
STANMED TRADING LTD	100%
DROSCO HOLDINGS LIMITED	56.13%
METKA OVERSEAS LTD*	100%
MYTILINEOS BELGRADO D.O.O. Serbia	92.79%
POWER PROJECT SANAYI INSAAT TICARET LIMITED SIRKETI	56.13%

Bold: The main subsidiaries of the Group

DIVIDEND POLICY- dps (in €)



FORTHCOMING PROJECTS/ INVESTMENTS – BUSINESS PLAN HIGHLIGHTS

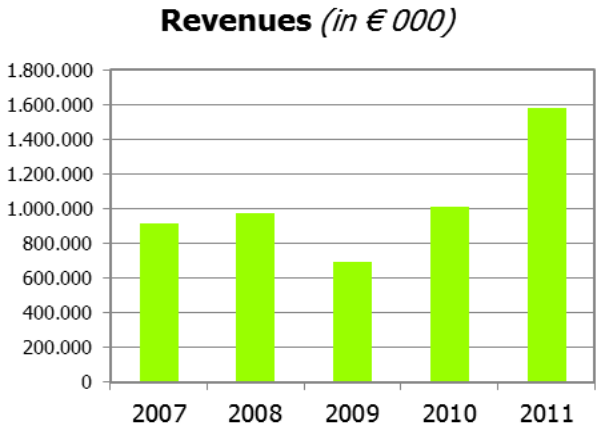
MYTILINEOS GROUP, having completed the first phase of its demanding investment program in the Energy sector, establishes itself as the largest IPP in Greece, securing the 2nd position in the domestic electricity market next to PPC.

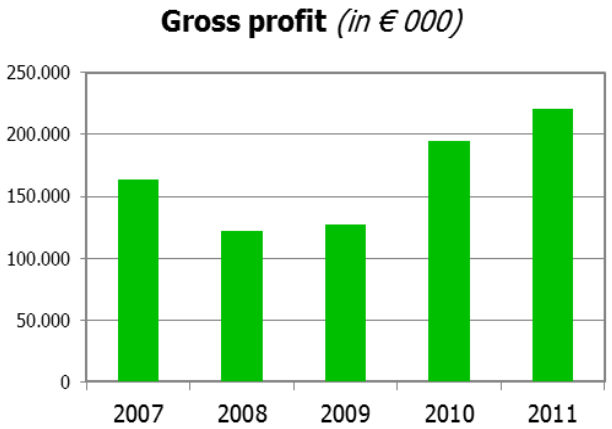
RECENT DEALS

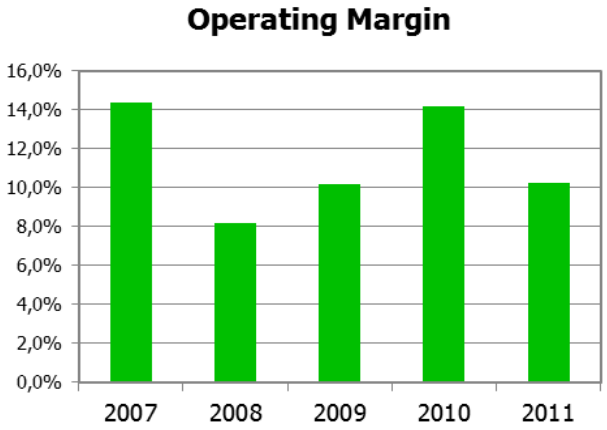
23-02-2012 Protergia Inc., a subsidiary of Mytilineos, announced the launch of operation of 3 solar plants in Arta, in Boeotia and Etoloakarnania a total capacity of 11,5 MW. The investment for the construction of 3 stations amounted to €23,5 million.
8-02-2011 MYTILINEOS - Business Group informed its investors that "M & M GAS Co SA", was authorized to supply natural gas from the Ministry of Environment, Energy and Climate Change. With the permission granted to M & M GAS, the company acquires the right to sell natural gas to eligible customers, in accordance with the provisions of Law 3428/2005. The license is valid for 20 years.

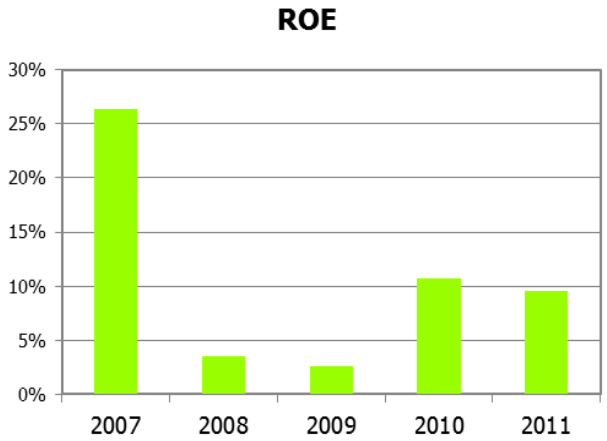
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)			
(in € 000)	**2009**	**2010**	**2011**
Sales	690.288	1.010.772	1.582.963
Gross profit	127.338	194.505	220.597
EBIT	70.195	143.634	161.758
EBITDA	92.253	166.401	194.986
Earnings before tax	36.792	123.756	110.752
Earnings after tax	20.162	90.631	85.901
Earnings per share	0,13	0,57	0,4
Total equity	763.840	844.253	900.805
ROE	2,64%	10,74%	9,54%









MAJOR SHAREHOLDERS (>5%)	
Name	**%**
MYTILINEOS EVANGELOS	14,55%
MYTILINEOS IOANNIS	15,44%
Total	**29,99%**

BOARD OF DIRECTORS	
Name	**Qualification**
MYTILINEOS G. EVANGELOS	CHAIRMAN/MANAGING DIRECTOR/ EXECUTIVE MEMBER
MYTILINEOS G. IOANNIS	VICE PRESIDENT/NON EXECUTIVE MEMBER
KONTOUZOGLOU S. GEORGE – FANOURIOS	EXECUTIVE MEMBER/ EXECUTIVE DIRECTOR
DASKALAKI G. SOFIA	NON EXECUTIVE MEMBER
DIMOU X. IOANNIS	EXECUTIVE MEMBER
MOUSAS D. NIKOLAOS	NON EXECUTIVE MEMBER
DIAMANTOPOULOS P. CHRISTOS	INDEPENDENT NON EXECUTIVE MEMBER
GEORGIADIS S. APOSTOLOS	INDEPENDENT NON EXECUTIVE MEMBER
DASKALOPOULOS A. DIMITRIOS	INDEPENDENT NON EXECUTIVE MEMBER
ZEREFOS S. CHRISTOS	INDEPENDENT NON EXECUTIVE MEMBER
CHANDRIS D. MICHAEL	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Evangelos Mytilineos is Chairman and Managing Director, Executive Member. He was born in Athens in 1954. He is a graduate of the Department of Economic Sciences of the University of Athens, and also holds a postgraduate degree in Economics from the London School of Economics. He is Chairman and Managing Director of MYTILINEOS HOLDINGS S.A., one of Greece's leading business Groups. He has received numerous distinctions and awards for his entrepreneurial activities, including the 'Businessman of the Year' award in 1998 from the established business magazine KEFALAIO, and the KOUROS award for Innovation and Development in 1998 from the Hellenic Entrepreneurship Association.

Mr. Ioannis Mytilineos is Vice-Chairman, Non-Executive Member. He was born in Athens in 1955. He is a graduate of the School of Engineering of the Aristotle University of Thessaloniki (Department of Civil Engineering). He is Chairman and Managing Director of METKA S.A. He was also a co-founder of MYTILINEOS HOLDINGS S.A., and has been serving as the Company's Vice-Chairman since its establishment.

Mr. George-Fanourios Kondouzoglou is Executive Member and Executive Director. He was born in Athens in 1946. He is a graduate of the Athens University of Economics and Business. He is Executive Director and a member of the Board of MYTILINEOS HOLDINGS S.A.

Ms. Sofia Daskalaki is Non-Executive Member. She was born in Buenos Aires. She studied Business Administration (Deree College, BSc) and Economics (London School of Economics). She worked, for two years in the "Short-Term Economic Forecasting Department "of the Ministry of Coordination, five years in the "Research Department "of the Bank of Greece and in 1985 joined the "MYTILINEOS Group" developing the fields of Corporate Affairs and Social Responsibility. She served from 2000 till 2010 as elected Municipal Councillor and Deputy Mayor of the Municipality of Athens. She is a founding member of the NGO, Friends of Children with cancer, "ELPIDA" and of the Network "International Transparency-Hellas".

Mr. Ioannis Dimou is Executive Member. He was born in 1960. Holds a degree from the Business Administration and Accounting Department of Athens University of Economics and Business. Is the Chief Executive Director- Finance & Operations of MYTILINEOS Group since 2005, while he has also served as Financial Director of Aluminium of Greece (2000-2005). His former positions include Chief Operating Officer of ICM Division of Frigoglass S.A. (1995-2000), Financial Director- Industrial Division and Internal Group Controller in Coca-Cola Hellenic (1989-1995). He has also worked as Internal Controller in Procter&Gamble Hellas S.A. and Controller and Business Consultant in PriceWaterhouseCoopers.

Mr. Nikolaos Mousas is Non-Executive Member. He was born in Athens in 1962. He is a graduate of the School of Law of the University of Athens, and holds a Master's degree in Law (LL.M.) from the Berkeley Law School in the USA, with specialisation in financial services law. He is registered with the Athens Bar Association since 1986 and with the Supreme Court since 1994, and is a founding partner of the "Moussas & Tsibris" Law Firm, established in 2001. He has published research papers and articles in legal journals on subjects of civil substantive and procedural law, commercial law, capital market law, stock exchange law, banking law and deposits guarantee law.

Mr. Christos Diamantopoulos is Independent Non-Executive Member. He was born in Athens in 1950. He is a Professor in the Department of Economic Sciences of the University of Athens. He is a member of the Board of MYTILINEOS HOLDINGS S.A.

Mr. Apostolos Geordiadis is Independent Non-Executive Member. He was born in Kalamata, Peloponnese, in 1935. He is a graduate of the School of Law of the University of Athens and a Professor Emeritus of Civil Law of the same School, having served in it as a Professor since 1976. He was conferred an Honorary Doctorate by the Department of Law of the Democritus University of Thrace. Is a Member of the Academy of Athens since 2000. He is an independent non-executive member of the Board of MYTILINEOS S.A.

Mr. Dimitrios Daskalopoulos is Independent Non-Executive Member. He was born in Athens in 1957. He has studied Business Administration in the Athens University of Economics and Business, and holds an MBA from the Kellogg Graduate School of Management. A member of the Board of Directors of the Hellenic Federation of Enterprises since 1999, he has served as Vice-Chairman from 2002 to 2006, and was elected Chairman in 2006. He is a member of the Board of the national bank of Greece, and a member of the International Directors' Council of the Guggenheim Museum and of the Tate Gallery. He was also a member of the European Round Table (ERT) from 1998 to 2008.

He has served as main shareholder, Chairman and Managing Director of DELTA Holding S.A., main shareholder and Chairman of VIVARTIA S.A., Chairman of the Hellenic Federation of Food Industries (SEVT) from 1999 to 2006, and a member of the Board of the Athens Chamber of Commerce and Industry from

1996 to 2000. He is currently Chairman of DAMMA Holdings S.A., a financial services and investment company.

Mr. Christos Zerefos is Independent Non-Executive Member. He was born in Cairo, Egypt, in 1943. He is a graduate of the Department of Physics and Meteorology of the University of Athens, and has carried out post-doctoral studies and research in the US National Centre for Atmospheric Research (NCAR) and in other research centres in Greece and abroad. He is Professor of Atmospheric Physics in the Universities of Thessaloniki and Athens (1973-today), and a Visiting Professor in the Universities of Boston, Minnesota and Oslo. He is a Member of the Academy of Athens, the Norwegian Academy of Sciences and Letters, Academia Europaea, and other international institutions. He is also a Fellow of the Institute of Physics (UK) and a Lifelong Member of the American Geophysical Union. Over the past three years he founded or co-founded numerous Research and other Centres. He is currently serving as President of the National Observatory of Athens.

Mr. Michael Chandris is Independent Non-Executive Member. He was born in London in 1951. He studied Economics and Political Science at the University of Lausanne. In 1975 he joined the family owned shipping business, which he's running until today. He is Chairman of Chandris (England) Ltd, Co-Founder and Director of Celebrity Cruises since 1987 and until its divestment in 1997, Vice President of the Union of Greek Ship-owners and member of the Board of Directors of the Bank of Greece.

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