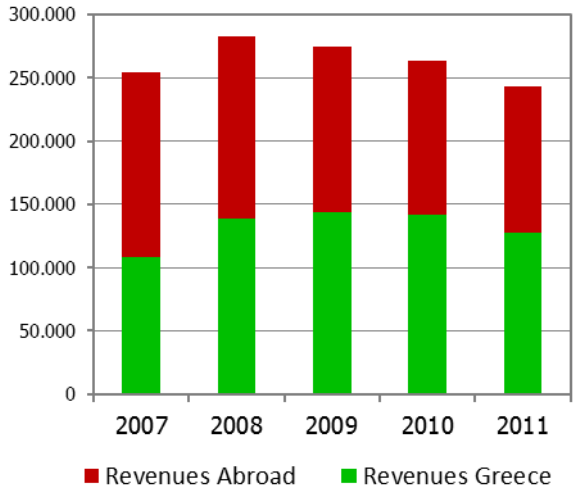
Website:	http://www.anek.gr
Bloomberg code:	ANEK:GA
Reuters code:	ANKr.AT
ISIN code:	GRS316003003

COMPANY PROFILE

Anonymous Shipping Co of Crete SA (ANEK Lines) is a Greek-based company that operates in the passenger ferry shipping sector. The Company's range of activities includes the purchase and utilization of vessels suitable for the transportation of passengers and vehicles, as well as the acquisition and utilization of tourist and hotel enterprises. Its fleet comprises 10 ferries that are routed in both international and domestic lines. For the domestic lines the Company offers connections between Piraeus and Chania, Heraklio, Dodecanese, Cyclades, and in the Northeastern Aegean Sea as well as the Patras - Igoumenitsa - Corfu line. For the international lines the Company operates in the Adriatic Sea offering connections from Patras to the Italian ports of Venice and Ancona; in these lines the Company also offers cargo services. ANEK Lines has seven subsidiaries: Lane S.A., Aigaion Pelagos Shipping Company, Etanap S.A, Lefka Ori S.A, Anek Holdings S.A, T.C. Sailing and Anek Lines Italia S.r.l.
Ferry operator on domestic and foreign routes.

REVENUES ANALYSIS (in € 000)



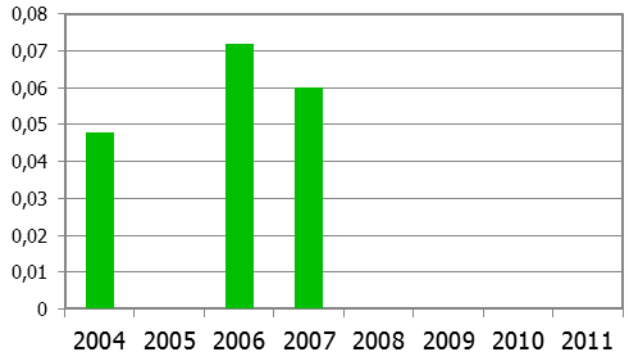
OVERVIEW - TRADING DATA (data of period 01/01 - 22/11/2012)			
Symbol:			ANEK
Oasis Market:			MAIN MARKET
Market Cap (Mil. €): (22 Nov. 2012)			23
Shares Outstanding (Mil. €): (22 Nov. 2012)			185
Average Spread (%):			5,79%
Market Liquidity (%):			2,151%
Trading volume (no of shares):			7.941.333
Value of transactions (€):			871.208
Days to trade (1% of outstanding amount):			48,1
Turnover Velocity (Weighted):			7,966%
Historic Volatility	**30 days**	**60 days**	**90 days**
(annualised %)	137,09%	115,12%	107,07%

GROUP STRUCTURE

ANEK LINES S.A.

LANE S.A.	50.11%
ETANAP S.A.	47.85%
LEFKA ORI S.A.	60.37%
ANEK HOLDINGS S.A.	99.48%
T C SAILING SHIPPING COMPANY	97.50%
AIGAION PELAGOS THALASSIES GRAMMES SHIPPING COMPANY	100%
ANEK LINES ITALIA s. r. l.	49%

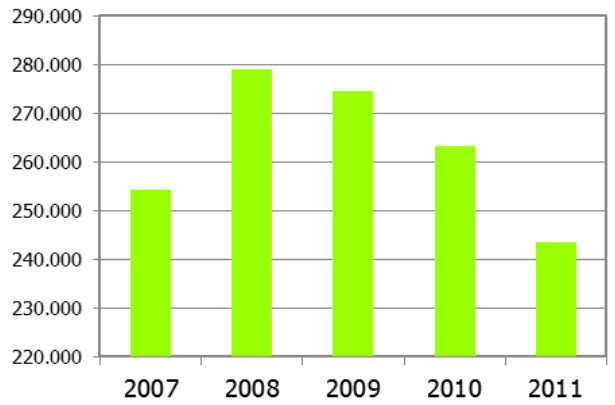
DIVIDEND POLICY-dps (in €)



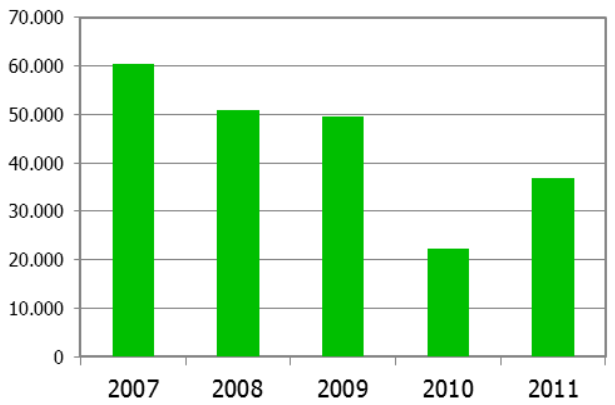
COMPANY'S PERFORMANCE

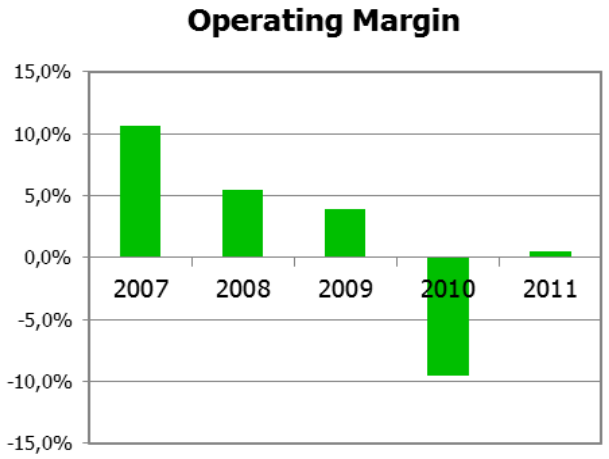
FINANCIAL OVERVIEW (consolidated)			
(in € 000)	**2009**	**2010**	**2011**
Sales	274.572	263.125	243.595
Gross profit	49.522	22.356	36.713
EBIT	10.795	-25.107	1.259
EBITDA	24.249	-11.387	12.308
Earnings before tax	-4.965	-88.286	-22.888
Earnings after tax	-5.303	-88.872	-23.027
Earnings per share	-0,04	-0,67	-0,14
Total equity	202.869	114.167	107.074
ROE	-2,61%	-77,84%	-21,51%

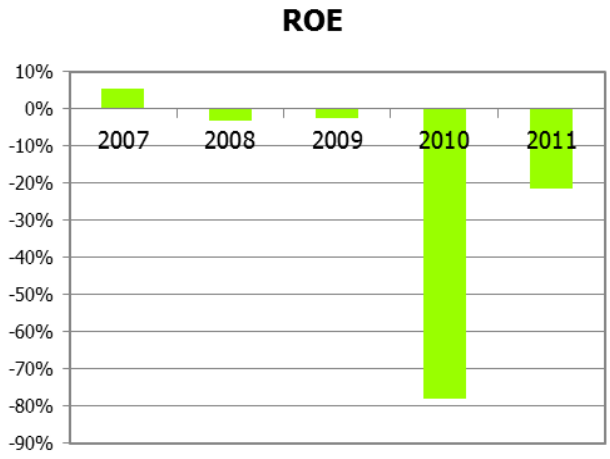
Revenues *(in € 000)*



Gross profit *(in € 000)*







MAJOR SHAREHOLDERS (>5%)	
Name	**%**
SEA STAR CAPITAL PLC	23,16%
AMALIA-ANASTASIA VARDINOGIANNI *	26,63%
Total	**49,79%**

* Included indirect percentage 26.524% of the company BAPMIN S.A.

BOARD OF DIRECTORS	
Name	**Qualification**
His Excellency former Eparch of Kissamos and Selinos Irineos Galanakis	Chairman of the BoD – Executive Member of the BoD
Georgios Katsanevakis	1st Vice-Chairman of the BoD (Presiding) - Executive Member of the BoD
Spyridon Protopapadakis	2nd Vice-Chairman of the BoD - Executive Member of the BoD
Georgios Archontakis	3rd Vice-Chairman of the BoD - Executive Member of the BoD
Ioannis Vardinoyannis	Managing Director - Executive Member of the BoD
Aristotelis Balis	Deputy Managing Director - Executive Member of the BoD
Emmanouil Apostolakis	Non-Executive Member of the BoD
Emmanouil Galanakis	Non-Executive Member of the BoD
Michael Marakakis	Non-Executive Member of the BoD
Georgios Marinakis	Non-Executive Member of the BoD
Evangelos Bairaktaris	Non-Executive Member of the BoD
Georgios Bourakis	Non-Executive Member of the BoD
Emmanouil Skoulakis	Non-Executive Member of the BoD
Michael Georvasakis	Independent Non Executive Member of the BoD
Dimitrios Kantilierakis	Independent Non Executive Member of the BoD

MANAGEMENT TEAM PROFILE

His Excellency former Eparch of Kissamos and Selinos Irineos Galanakis, is the Chairman of the BoD - Executive member of the BoD. He was born in 1911, in Nerohori Apokoronou of Chania in Crete. He is a graduate of the School of Theology of the University of Athens, holding a Master's Degree in Theology from the Catholic Universities of Lille and Paris, France. He has been a Professor of Theology from 1938 till 1945 to schools within the Prefecture of Chania. In 1946 consecrated a Deacon - Dean, and held various ecclesiastic post, among which are Eparch of the Greek Orthodox Eparchy of Germany and Eparch of Kissamos and Selinos. His Excellency the f.Eparch

Irineos is one of the founding members of ANEK.

Georgios Katsanevakis, is the 1st Vice-Chairman of the BoD (Presiding) – Executive Member of the BoD. He was born in 1942 in Chania, Crete. He is a Political Engineer, graduate of the National Technical University of Athens. He was elected President of the Technical Chamber of West Crete, Mayor of Chania and Prefect of Chania. He was also a member of the Board of Directors of the Union of Prefectural Self-Government of Greece.

Spyridon Protopapadakis, is the 2nd Vice-Chairman of the BoD – Executive Member of the BoD. He was born in 1956 in Chania, Crete. He is a graduate of the School of Finance of the Rutgers University in USA and a holder of a Master's Degree in Transportation and Business Management from the State University of New York. He was an executive of Johnson & Johnson in USA from 1980 to 1982. He was a scientific executive of the Center for Programming and Economic Research (KEPE) from 1984 to 1990, working for the preparation of the five-year program in Rethymnon and Chania. He was the Director of the Crete branch of the Hellenic Center for Productivity (ELKEPA), as well as a Scientific Partner of the University of LEEDS in the field of Export Marketing from 1994 to 1997. He served as a special advisor to the Secretary-General of the Region of Crete from 1997 to 2000 and worked as a high-ranking executive for various companies and organizations from 1990 to 2003. He operates a consulting office.

Georgios Archontakis, is the 3rd Vice-President of the BoD – Executive member of the BoD. He was born in 1949 in Chania, Crete. He is a graduate of the Medical School of Athens. He worked as an attendant, Director of the Board and Deputy Director of the St. Savas Hospital. Furthermore, he was the President of the Ophthalmology Center of Athens for 10 years, as well as the Director of the St. Sofia Hospital. He has been the Director of the Department of Neurosurgery of the General Hospital of Chania "SAINT GEORGE" since 2001. He has received awards from the Technical University of Crete, the St. Savas Hospital, the Children's Hospital and the Ophthalmology Center of Athens.

Yiannis Vardinoyannis, is Managing Director – Executive Member of the BoD. He was born in 1957 in Episkopi, Rethymnon, Crete. He is a graduate of the School of Economics and Marketing of the University of Bridgeport, Connecticut, USA. Mr. Vardinoyannis, in addition to being the Managing Director of ANEK, is also the Chairman of the Board of Directors of HELLENIC SEAWAYS ANE, HELLENIC SEAWAYS MANAGEMENT S.A., HELLENIC SEAWAYS CARGO.

Aristotelis Balis, is Deputy Managing Director – Executive Member of the BoD. He was born in 1950 in Chania, Crete. He is a graduate of the School of Economics of the Aristotle University of Thessaloniki. He was a Member of the Board of Directors as well as a Supervisor of the Economic Chamber of West Crete and a Regional Director of the Institute of Vocational Training and Education for Members of the Economic Chamber of Greece.

Emmanouil Apostolakis, is Non- executive Member of the BoD. He was born in 1952 in Nippos Apokoronou, Chania, Crete. He is a mechanical engineer, graduate from the Higher School of Mechanics in Athens (A.S.YP.A) while he has also graduated from the Educational Department of PATES SELETE. He has worked as a Special Researcher for the Technical University of Crete and the Technological Educational Institute of Crete since 1978.

Emmanouil Galanakis, is Non-Executive Member of the BoD. He was born in 1946 in Rethymnon, Crete. He is a high-school graduate. He is in the hotel and tourism business industry.

Michael Marakakis, is Non-Executive Member of the BoD. He was born in 1949 in Kasteli, KIsamos. He finished the High School of Kasteli and was hired by the National Bank of Greece in 1974, following a Public Tender; he worked in various departments of the bank for 25 years. In 1991 he founded "DIAS", an equity investment société anonyme and served as Vice-Chairman of the company until 1996. Furthermore from 1997 to 2004 he was a Vice-Chairman of the BoD and General Director of the COOPERATIVE BANK OF CHANIA, and has been Chairman of the BoD and General Director of the bank since 2004. He is also Chairman of the Bank's subsidiaries "CRETAN REAL ESTATE", "CRETAN HOLDINGS" and "ENTERPRISE PARK OF CHANIA". At the same time he serves as Vice-Chairman of the Panellinia Bank.

Georgios Marinakis, is Non-Executive Member of the BoD. He was born in 1957. He is a graduate of the Law School of the Aristotle University of Thessaloniki. He has worked as a lawyer in Rethymnon since 1982. He was a member of the Board of Directors of the Municipal Water Supply and Sewage Company of Rethymnon from 1984 to 1990. Since 1993 he has been actively involved in the affairs of the Rethymnon Bar Association; he was the Association's Treasurer from 1993 to 1996 and Secretary-General from 1996 to 1999. From 1998 to 2002 he served as a Prefectural Councilor, regular member of the Prefectural Committee, Head of the Cultural Commission of the Prefectural Authority of Rethymnon and Deputy Prefect of Rethymnon. In 2002 he was elected as a member of the City Council of the Municipality of Rethymnon. In 2007 he was elected as the Mayor of Rethymnon; he was reelected in 2010. He is also the Chairman of the Municipal Water Supply and Sewage Company of Rethymnon, of the Programming Contract Office for the Old City of Rethymnon, as well as of the Municipal Philharmonic Orchestra - Municipal Conservatoire of Rethymnon.

Evangelos Bairaktaris, is Non-Executive Member of the BoD. He was born in 1971 in Athens. He has worked as a lawyer in Piraeus since 1998, focusing mainly on shipping and banking law; he is the administrator – partner of the G. E. Bairaktaris & Partners Law Firm. He has worked as the Company's legal advisor for over ten years and has represented a number of domestic and foreign shipping firms, banks and P&I Clubs. He is a member of the Board of

Directors of HELLENIC SEAWAYS ANE and of CAPITAL PRODUCT PARTNERS LP (listed on the NASDAQ).

Georgios Baourakis, is Non-Executive Member of the BoD. He was born in 1959 in Canada. He is a graduate of the School of Mathematics of the University of Crete and holds post-graduate degrees in Economics and Production & Administration from the University of Canada and the Technical University of Crete, respectively. He has been an Advisor to the OECD since 2005. He has also been a coordinator of Studies and Research of the Post-graduate Department of Economics and Administration of the Mediterranean Agronomic Institute of Chania since 1989. He has participated in numerous research programs.

Emmanouil Skoulakis, is Non-Executive Member of the BoD. He was born in 1944 in Chania. He is a doctor; he studied in the Medical School of the University of Athens. He served as Deputy Minister and State Secretary for Health, Welfare and Social Security. He has been the Mayor of Chania since 01/01/2011.

Michael Georvasakis, is Independent Non Executive Member of the BoD. He was born in 1945 in Rethymnon, Crete. He is a high-school graduate. Mr. Georvasakis is a businessman and owns a graphic arts plant.

Dimitrios Kantilierakis, is Independent Non Executive Member of the BoD. He was born in 1937 in Chania, Crete. He is a graduate of the School of Economics of the University of Munich in Germany, and holds a Master's Degree in Business Management and Marketing from Riedenburg, Germany. He was the President of the Economic Chamber of West Crete, as well as a Member of the Board of Directors of the PANCRETAN COOPERATIVE BANK.

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