

COMPANY PROFILE

Unibios Holdings S.A. promotes products and technologies for the responsible use of water and energy. Watera International S.A., its main subsidiary, is active in the international water treatment market. The group is present through local operating subsidiaries in the growing water treatment markets of Greece, Czech, Slovakia, Bulgaria and Italy. The Water Treatment Companies are active in the design, manufacturing installation and after sales service of water treatment equipment. In the recent years the group has also exported products and constructed water treatment installations in other European countries, the Middle East and Africa. The group is also active domestically through other subsidiaries in producing products and services to the construction sector mainly in the fields of scaffolding and heating.

EXPORTS

The company's exports represent the 20.15% of annual turnover in 2015.

KEY INVESTMENT HIGHLIGHTS

- The dramatic environmental changes over the last decades have given rise to the need for solutions for the responsible use of Water and Energy that will allow for sustainable economic growth. This need generates rapid expansion in the respective markets
- UNIBIOS Holdings aims to play an important role in these new fast growing markets of the "Green Economy", taking advantage of the corresponding investment opportunities.
- Unibios Holdings is positioned in a strategically important location and has the necessary technology and products to take advantage of the growing opportunities especially in the field of water treatment in the large and fast-growing markets of the Middle East and the Mediterranean.

OVERVIEW - TRADING DATA

OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2015 - 31/03/2016)

Symbol:	BIOSK		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2016)	1,1		
Shares Outstanding (number): (31 March 2016)	15.627.315		
Average Spread (%):	15,30%		
Market Liquidity (%):	9,343%		
Average Trading volume (no of shares):	11.147		
Total Value of transactions (€):	185.731		
Days to trade (1% of outstanding amount):	17,8		
Free Float (31 March 2016):	58,7%		
Turnover Velocity (F.F. Weighted):	27,2%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	160,60%	136,57%	149,30%

GROUP STRUCTURE

UNIBIOS HOLDINGS S.A.

Culligan Hellas SA	100%
Watera Hellas SA	100%
Biossol SA	100%
Watera Czech Ltd	100%
Watera Slovakia Ltd	100%
Watera Bulgaria Ltd	100%
Watera International SA	100%
Water Luxembourg SA	100%
Biossol Construction Tools SA	63,26%
Watera Italia SRL	100%

CURRENT PROJECTS

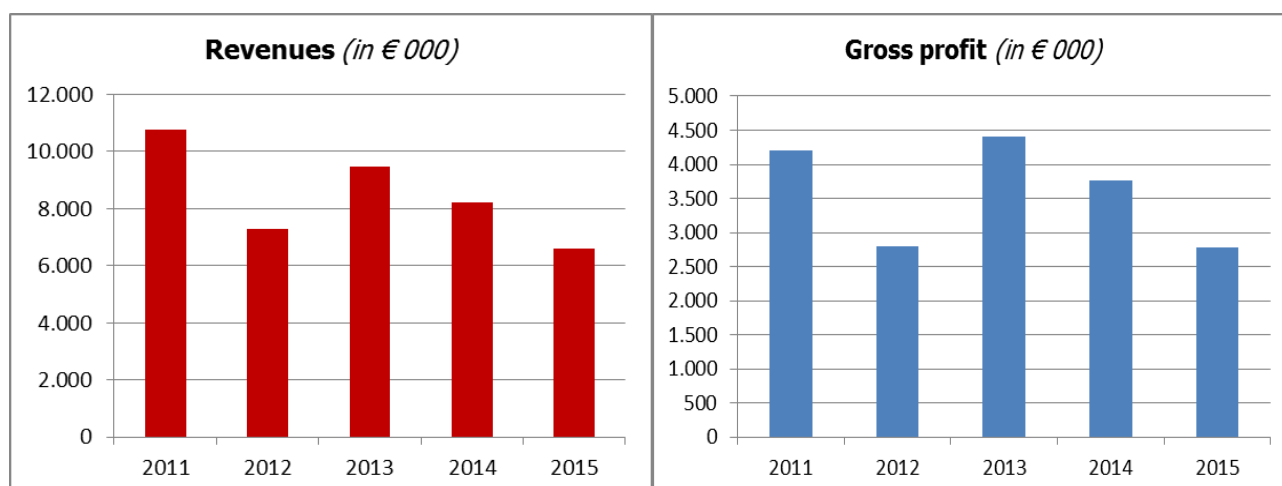
Expansion of Water Treatment Business Internationally. Reorganisation of Energy Division.

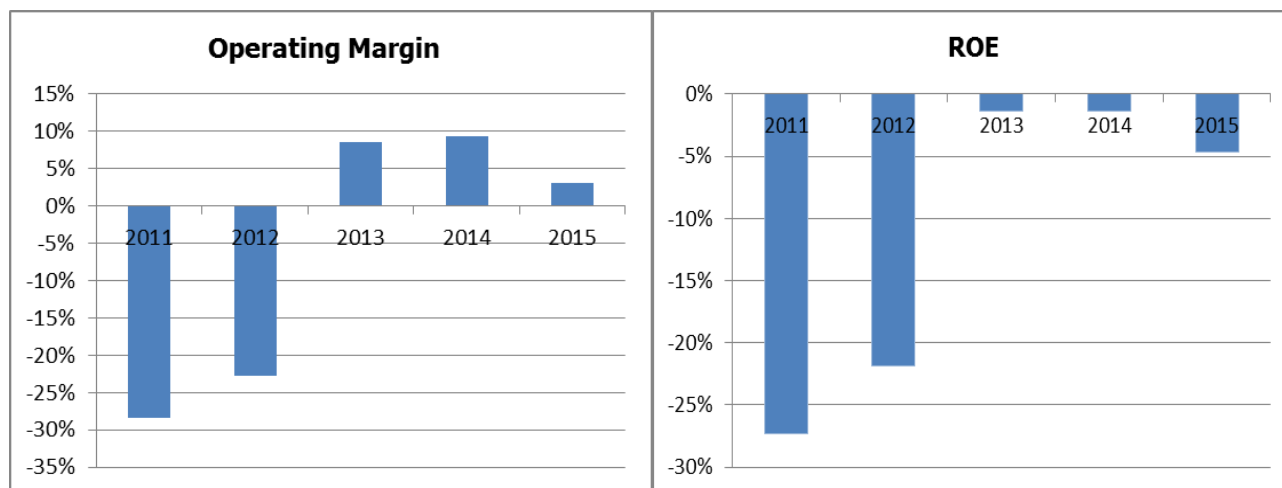
FORTHCOMING PROJECTS/ INVESTMENTS – BUSINESS PLAN HIGHLIGHTS

Refurbishing Part of Volos Facility for the Manufacture of Water Treatment Products.

COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)					
(in € 000)	2011	2012	2013	2014	2015
Sales	10.773	7.295	9.471	8.223	6.609
Gross profit	4.205	2.801	4.407	3.765	2.781
EBIT	-3.051	-1.658	817	769	204
EBITDA	-804	-944	1.220	1.158	708
Earnings before tax	-3.694	-2.134	383	276	-204
Earnings after tax	-3.416	-2.485	-165	-162	-514
E.P.S.	-0,19	-0,27	-0,01	-0,01	-0,03
Total equity	12.509	11.360	11.762	11.578	11.084
ROE	-27,31%	-21,88%	-1,40%	-1,40%	-4,64%
Debt Ratio	-1,99	-1,95	1,03	1,28	2,70





MAJOR SHAREHOLDERS (>5%)

Name	%
SVORONOS ANTONIOS	7,57%
TEOLOGLOU VASILIKI	6,45%
MAVRIKIOS ORFEAS	21,71%
IFAISTOS ABEEM	5,53%
Total	41,26%

BOARD OF DIRECTORS

Name	Qualification
SVORONOS ANTONIOS	PRESIDENT/EXECUTIVE MEMBER
MAVRIKIOS ORFEAS	VICE PRESIDENT/CEO/EXECUTIVE MEMBER
THEODORAKOPOULOS A ANASTASIOS	EXECUTIVE MEMBER
BEKOS GEORGIOS	EXECUTIVE MEMBER
GIANNAKOPOULOS ILIAS	EXECUTIVE MEMBER
TRAVLOS NIKOLAOS	INDEPENDENT NON EXECUTIVE MEMBER
METODIOS T IOANNIS	INDEPENDENT NON EXECUTIVE MEMBER
KARAVIAS RIGAS - ALEXANDROS	INDEPENDENT NON EXECUTIVE MEMBER
PAPATHANASIOU GEORGIOS	INDEPENDENT NON EXECUTIVE MEMBER
KALOGIROU ALEXANDROS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr Antonios Svoronos is Executive Chairman of the Board of Unibios Holdings.

He was elected Chairman of the Board on February 20, 2012. Previously he served as Executive Vice Chairman of the Board since 2008 and before that he served as Chairman of the Board of Biossol SA. He holds a BA degree from Harvard University, an MBA degree and a M.Sc. degree in Engineering from Columbia University, as well as a PhD degree in Business Administration from Columbia University.

Mr Orfeas Mavrikios is Executive Vice Chairman and Chief Executive Officer. He has served as CEO of Unibios since 2008. Before undertaking this role, Mr Mavrikios held the position of Managing Director of Culligan Hellas which he assumed in 2004. Prior to joining Culligan Hellas Mr Mavrikios served for 7 years in senior positions in the automotive industry and before that spent several years in management consulting. Mr Mavrikios holds a BA in Economics from Hamilton College and a Master in Management from Northwestern University.

Mr Anastasios Antonios Theodorakopoulos is Executive Director and President of Culligan Hellas.

He was appointed Executive Director of Unibios Holdings SA on May 5, 2012. He previously served as Non-Executive Director since February 13, 2009. He is also the President and Chief executive officer of Culligan

Hellas. Mr Theodorakopoulos is a Chemical Engineer and a very experienced executive in the field of water treatment and has been with Culligan Hellas in various capacities for more than 25 years.

Mr George Bekos is Executive Director and Group Chief Financial Officer.

He was elected to the Board of Directors of Unibios Holdings on May 5, 2012. He has been the Chief Financial Officer of the Group since 2008. He holds a degree from the University of Piraeus in Business Administration. Before joining the Unibios Holdings Group Mr Bekos was Head of Financial dpt. in several Greek & Multinational Companies and has extensive experience in senior positions.

Mr Ilias Giannakopoulos is Executive Director and President of Watera Hellas

He was appointed executive director of Unibios Holdings on May 16, 2013. He is the President and Managing Director of Watera Hellas. Mr Giannakopoulos is a Chemical Engineer and a very experienced executive in the field of water treatment and has been with Culligan Hellas in various capacities for more than thirty years. He is also responsible for continuous education of the group's technical personnel.

Prof. Nikolaos Travlos is Independent Non-Executive Director.

He was appointed Non-Executive Independent Director of Unibios Holdings SA on February 20, 2012. He is the Dean of ALBA Graduate Business School and a professor of Finance. He served as President of the Department of Finance and Banking of the University of Piraeus from 1993 until 1997 and as Director of the postgraduate program in Finance and Banking from 1997 until 1998.

Mr Ioannis Thomas Methodios is Independent Non-Executive Director.

He was appointed Non-Executive Independent Director of Unibios Holdings SA on March 31, 2008. He holds a Maths degree of the University of Athens, an MBA and a Ph.D. in Public Administration. Mr Methodios is a well-known consultant who has been in the past the Chief Executive officer of the Greek subsidiary of one of the major international consulting firms.

Mr Rigas-Alexandros Karavias is Independent Non-Executive Director.

He was appointed Non-Executive Independent Director of Unibios Holdings SA on May 5, 2012. He holds a degree from the University of Piraeus in Business Administration and a MSc in Shipping, Trade and Finance from the City University Business School of London. He has been for many years the representative in Greece of one of the most important European Banks.

Mr George Papathanasiou is Independent Non-Executive Director.

He was appointed Non-Executive Independent Director of Unibios Holdings SA on April 27, 2014. Mr. Papathanasiou has had a long and fruitful banking career. He has participated in the higher levels of management of the National Bank of Greece and the Greek Investment Bank (ETBA). He has also been the General Manager of the Panhellenic Bank and also has participated on the Board of important Greek companies of the manufacturing and the financial sector.

Mr Alexandros Kalogirou is Independent Non-Executive Director.

He was appointed Non-Executive Independent Director of Unibios Holdings SA on May 5, 2012. Mr Kalogirou holds a Maths degree from the university of Athens and an MBA of Frank Zarb Business School – Hofstra University of New York. Mr Kalogirou is active in the financial sector and has significant experience teaching finance and Mathematics.

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